



## ISSUED PURSUANT TO REGULATIONS 7 AND 8 OF THE BANKING AND FINANCIAL INSTITUTIONS (DISCLOSURES) REGULATIONS, 2014

### CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30th JUNE 2020 (All Amounts in millions of Tanzanian shillings)

	CURRENT QUARTER	PREVIOUS QUARTER
	30.06.2020	31.03.2020
<b>A. ASSETS</b>		
1 Cash	2,691	1,593
2 Balances with Bank of Tanzania	7,346	6,306
3 Investments in Government securities	14,096	9,563
4 Balances with other banks and financial institutions	7,787	3,851
5 Cheques and items for clearing	1,174	804
6 Inter branch float items	-	-
7 Bills negotiated	-	-
8 Customers' liabilities for acceptances	-	-
9 Interbank Loans Receivables	-	-
10 Investments in other securities	-	-
11 Loans, advances and overdrafts (net of allowances for probable losses)	43,503	47,375
12 Other assets	5,360	2,434
13 Equity Investments	-	-
14 Underwriting accounts	-	-
15 Property, Plant and Equipment	503	536
<b>16 TOTAL ASSETS</b>	<b>82,460</b>	<b>72,463</b>
<b>B. LIABILITIES</b>		
17 Deposits from other banks and financial institutions	2,934	14,024
18 Customer deposits	56,951	37,329
19 Cash letters of credit	-	-
20 Special deposits	207	216
21 Payment orders/transfers payable	-	-
22 Bankers' cheques and drafts issued	5	35
23 Accrued taxes and expenses payable	1,277	942
24 Acceptances outstanding	-	-
25 Interbranch float items	-	-
26 Unearned income and other deferred charges	61	61
27 Other liabilities	2,021	211
28 Borrowings	-	-
<b>29 TOTAL LIABILITIES</b>	<b>63,455</b>	<b>52,818</b>
<b>30 NET ASSETS (LIABILITIES) (16 minus 29)</b>	<b>19,005</b>	<b>19,645</b>
<b>C. SHARE HOLDERS' FUND</b>		
31 Paid up share capital	20,025	20,025
32 Capital reserves	4,408	4,561
33 Retained earnings	(4,377)	(4,961)
34 Profit (Loss) accounts	(1,051)	20
35 Other capital accounts	-	-
36 Minority interest	-	-
<b>37 TOTAL SHAREHOLDERS' FUNDS</b>	<b>19,005</b>	<b>19,645</b>
38 Contingent liabilities	2,357	1,948
39 Non performing loans and advances	12,187	12,736
40 Allowance for Probable Losses	1,888	1,256
41 Other non performing assets	-	-
<b>D. SELECTED FINANCIAL CONDITION INDICATORS</b>		
(I) Shareholders Funds to total assets	23%	27%
(II) Non performing loans to total gross loans	23%	26%
(III) Gross loans and advances to total deposits	89%	94%
(IV) Loans and advances to total assets	65%	67%
(V) Earning Assets to Total Assets	79%	84%
(VI) Deposits Growth	17%	-4%
(VII) Assets Growth	14%	-5%

### CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30th JUNE 2020 (All Amounts in millions of Tanzanian shillings)

Current year	Share capital	Share premium	Retained Earning	Regulatory reserve	General Provision Reserve	Others	Total
<b>Balance as at the beginning of the year 2020</b>	<b>20,025</b>	<b>-</b>	<b>(4,086)</b>	<b>4,140</b>	<b>-</b>	<b>-</b>	<b>20,079</b>
Prior adjustments			(23)				(23)
Profit for the year			(1,051)				(1,051)
Other Comprehensive							
Transactions with owners							
Dividend paid							
Regulatory Reserve			(268)	268			(0)
General Provision Reserve							
Others							
<b>Balance as at the end of the period 30.06.2020</b>	<b>20,025</b>	<b>-</b>	<b>(4,354)</b>	<b>4,408</b>	<b>-</b>	<b>-</b>	<b>19,005</b>
<b>Previous Year</b>							
<b>Balance as at the beginning of the year 2019</b>	<b>20,025</b>	<b>-</b>	<b>(1,825)</b>	<b>2,445</b>	<b>396</b>	<b>-</b>	<b>21,041</b>
Profit for the year			(739)				(739)
Other Comprehensive Income							-
Transactions with owners							
Dividend paid							
Regulatory reserve			(99)	122	(23)		-
General Provision reserve							
Others							
<b>Balance as at the end of the period 30.06.2019</b>	<b>20,025</b>	<b>-</b>	<b>(2,564)</b>	<b>3,132</b>	<b>464</b>	<b>9</b>	<b>20,302</b>

### CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30th JUNE 2020 (All Amounts in millions of Tanzanian shillings)

	CURRENT QUARTER	COMPARATIVE QUARTER PREVIOUS YEAR	CURRENT YEAR CUMULATIVE	COMPARATIVE YEAR CUMULATIVE
	30.06.2020	30.06.2019	30.06.2020	30.06.2019
1 Interest income	1,475	1,860	3,214	3,558
2 Interest Expense	804	814	1,501	1,654
<b>3 Net Interest Income (1 minus 2)</b>	<b>671</b>	<b>1,046</b>	<b>1,713</b>	<b>1,904</b>
4 Bad debts Written-off	0	0	0	0
5 Impairment Losses on Loans and Advances	632	60	661	60
<b>6.1 Non interest income</b>	<b>250</b>	<b>302</b>	<b>646</b>	<b>502</b>
6.1 Foreign Currency Dealings and Translation Gains/(losses)	20	72	83	(7)
6.2 Fees and Commissions	48	39	98	97
6.3 Dividend Income	-	-	-	-
6.4 Other Operating Income	182	192	466	412
<b>7.1 Non Interest Expense</b>	<b>1,360</b>	<b>1,548</b>	<b>2,749</b>	<b>3,055</b>
7.1 Salaries and Benefits	564	551	1,181	1,188
7.2 Fees and Commission	49	66	66	133
7.3 Other operating Expenses	746	930	1,502	1,734
<b>8 Operating Income/(Losses)</b>	<b>(1,071)</b>	<b>(259)</b>	<b>(1,051)</b>	<b>(709)</b>
9 Income Tax Provision	-	-	-	30
<b>10 Net Income (Losses) After Income Tax</b>	<b>(1,071)</b>	<b>(259)</b>	<b>(1,051)</b>	<b>(739)</b>
<b>11 Other Comprehensive Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>12 Total Comprehensive</b>	<b>(1,071)</b>	<b>(259)</b>	<b>(1,051)</b>	<b>(739)</b>
13 Number of employees	60	65	60	65
14 Basic Earnings Per Share	(53)	(13)	(52)	(37)
15 Dilute Earning Per Share	(53)	(13)	(52)	(37)
16 Number of Branches	5	5	5	5

#### (i) SELECTED PERFORMANCE INDICATORS

(ii) Return on Average Total Assets	-5.54%	-0.92%	-2.72%	-1.28%
(iii) Return on Average Shareholders' Fund	-22.23%	-5.08%	-10.90%	-7.26%
(iv) Non Interest Expenses to Gross Income	78.83%	71.57%	71.21%	75.24%
(v) Net Interest Income to Average Earning Assets	6.11%	5.76%	8.45%	5.25%

### CONDENSED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 30th JUNE 2020 (All Amounts in millions of Tanzanian shillings)

	QUARTER ENDED 30.06.2020	PREVIOUS QUARTER ENDED 31.03.2020	CURRENT YEAR CUMULATIVE 30.06.2020	COMPARATIVE YEAR CUMULATIVE 30.06.2019
<b>I Cash flow from operating activities</b>				
Net Income (Loss)	(1,071)	20	(1,051)	(259)
<b>Adjustments for:-</b>				
-Impairment/Amortization	694	89	783	241
-Net change in Loans and Advances	3,240	3,500	6,740	1,336
-Gain/Loss on Sale of Assets	-	-	-	-
-Net change in Deposits	8,522	(2,401)	6,121	1,148
-Net change in Short Term Negotiable	-	-	-	-
-Net change in Other Liabilities	2,114	(1,073)	1,042	(13)
-Net change in Other Assets	(2,925)	559	(2,367)	(541)
-Tax Paid	-	-	-	-
-SMR	(86)	12	(74)	653
-Other	431	915	1,346	-
Net cash provided (used) by operating activities	<b>10,920</b>	<b>1,622</b>	<b>12,541</b>	<b>2,565</b>
<b>II Cash flow from investing activities</b>				
Dividend Receivable	-	-	-	-
Purchase of Fixed Assets	(29)	(24)	(53)	(40)
Proceeds from sale of Fixed Assets	-	-	-	-
Purchase of Non-Dealing Securities	-	-	-	-
Proceeds from Sale of Non-Dealing Securities	-	-	-	-
Others (T-bill/bond/Placement)	(12,516)	4,656	(7,861)	(7,737)
Net cash provided (used) by investing activities	(12,546)	4,632	(7,914)	(7,777)
<b>III Cash flow from financing activities</b>				
Repayment of Long-term Debt	-	-	-	-
Proceeds from Insurance of Long-term Debt	-	-	-	-
Proceeds from Insurance of Share Capital	-	-	-	-
Payment of Cash Dividends	-	-	-	-
Net Change in Other Borrowings	-	-	-	-
Other (Specify)	-	-	-	-
Net cash provided (used) by Financing activities	-	-	-	-
<b>IV Cash and Cash Equivalents:</b>				
Net Increase/(Decrease) in Cash and Cash equivalent	<b>(1,626)</b>	<b>6,253</b>	<b>4,627</b>	<b>(5,212)</b>
Cash and Cash Equivalents at the Beginning of the Quarter	16,677	10,424	10,424	38,218
Cash and Cash Equivalents at the end of the period	<b>15,051</b>	<b>16,677</b>	<b>15,051</b>	<b>33,006</b>

In preparation of the quarterly financial statement, consistent accounting policies have been used as those applicable to the previous year audited financial statements.

Signed By:  
**VILLY VELLAYAPPAN**  
Chief Executive Officer  
Date: 22 Jul 2020

**GEORGE MSAMBAZI**  
Head of Finance  
Date: 22 Jul 2020

**JOHN MWAKASONDA**  
Head - Internal Audit  
Date: 22 Jul 2020

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Signed By:

**ALFRED MKOMBO**  
Director  
Date: 22 Jul 2020

**CHARLES RWECHUNGURA**  
Director  
Date: 22 Jul 2020

DISCLOSURE MADE UNDER REGULATION 11 OF BANKING AND FINANCIAL INSTITUTIONS (DISCLOSURES) REGULATION, 2014

MINIMUM DISCLOSURE OF BANK CHARGES AND FEES

As at 30th June 2020

PRODUCT TYPE	TZS	USD	GBP	EUR
SERVICES				
Monthly Statement Current Accounts	Free	Free	Free	Free
Monthly Statement Savings Accounts	Free	Free	Free	Free
E-statement	Free	Free	Free	Free
Interim statement - per page	1,000	1	1	1
MINIMUM ACCOUNT OPENING				
Savings Account-Salaried	Free	Free	Free	Free
Savings Account-Normal	20,000	50	50	50
Current account-Normal	50,000	100	100	100
Current account -Premium	1,000,000	1,000	1,000	1,000
CASH WITHDRAWALS OVER THE COUNTER				
Savings account - A				
I. Above 500,000	Free	NA	NA	NA
II. Less than 500,000	1,000	NA	NA	NA
Savings account - B				
I. Up to USD/GBP 10,000	NA	5	5	5
II. Above USD/GBP 10,000	NA	0.5%	0.5%	0.5%
Current account				
I. Up to 5,000,000	Free	NA	NA	NA
II. Above 5,000,000	2,000	NA	NA	NA
Current account				
I. Up to USD/GBP 10,000	NA	5	5	5
II. Above USD/GBP 10,000	NA	0.5%	0.5%	0.5%
Third Part withdraw per leaf	30,000	30	30	30
CASH HANDLING FEE				
Deposits on Small Denominations Less than \$50	3%	3%	3%	3%
ATM WITHDRAWALS				
On Us	600	NA	NA	NA
On Others	NA	NA	NA	NA
OTHER ATM TRANSACTIONS				
Issue of ATM Card(New)	6,000	N/A	N/A	N/A
Replacement ATM Card (faulty)	10,000	N/A	N/A	N/A
Replacement ATM Card (worn out)	10,000	N/A	N/A	N/A
Replacement ATM Card(Lost)	10,000	N/A	N/A	N/A
TRANSFERS				
Internal transfers	Free	Free	Free	Free
Interbranch Transfer	Free	Free	Free	Free
STANDING ORDERS				
Standing orders (within bank)	1,500	0.50	0.50	0.50
Standing orders (to other banks Local Currency )	11,800	NA	NA	NA
Standing orders (to other banks ) below usd 10,000	NA	3	3	3
Standing orders (to other banks ) above usd 10,000	NA	10	10	10
Unpaid standing orders	40,000	20	20	20
CHEQUES				
Cheque book issuance				
I. Personal chq book with 25 leaves	20,000	10	10	10
II. Corporate chq book with 50 leaves	50,000	20	20	20
III. Corporate chq book with 100 leaves	70,000	35	35	35
Counter cheque charges per leaf	20,000	20	20	20
Stop Payment orders -per instructions/ Cheque series	40,000	20	N/A	N/A
Outward Cheque Unpaid (Chq returned by Us)				
I. Refer to Drawer	50,000	50	N/A	N/A
II. Effect not Cleared	30,000	30	N/A	N/A
III. Any Technical reason (Like endorsement)	10,000	5	N/A	N/A
Inward Cheque Unpaid (Chq returned by other bank)	10,000	5	N/A	N/A
Inward Cheques processing per leaf	500	1	N/A	N/A
Bankers Cheque (account holders)	15,000	10	N/A	N/A
Re- Purchase of Bankers cheque on customers request	20,000	10	10	10
Uncollected Cheque book (after one Month)	10,000	5	5	5
OTHER SERVICES				
Current Account Closure on customer's request	30,000	15	15	15
Savings Account Closure on customer's request	20,000	5	5	5
Cheque Force clearance (with one day float)	20,000	10	10	10
Chq Force clearance (with more than one day float)	40,000	20	20	20
Dormant Charges for Savings account	Free	Free	Free	free
Dormant Charges for current account	25,000	15	15	15
Dormant account Activations	Free	Free	Free	free
Account Maintanance Charge - Savings	1,000	2.50	2.50	2.50
Account Maintanance Charge - Current	10,000	5	5	5
Certificate of balance	50,000	25	25	25
Letter of introduction	50,000	25	25	25
Salary handling	Free	Free	Free	free
School fees deposits	Free	Free	Free	Free
Un arranged Temporary Overdrafts (TODs)	24%	10%	10%	10%
Corporate Premier Account Maintanance Charge	20,000	20	N/A	N/A
Individual Premier Account Maintanance Charge	20,000	20	N/A	N/A
Lost Cheque charges	20,000	18	18	18
EFT charges:				
On Us	300	Free	N/A	N/A
On Others	11,800	NA	N/A	N/A
TRADE FINANCE				
Remittance				
Demand draft	NA	NA	NA	NA
Outward Local transfers ( TISS)	11,800	11.80	NA	NA
Outward Foregin transfers -Up to USD50,000	NA	50	50	50
Outward Foregin transfers - above USD50,000	NA	75	75	75
Inward Local transfer (TISS)	Free	Free	Free	Free
Inward Foreign transfer	NA	15	15	15
Bonds & Guarantees				
Issuance of Bid Bond - Cash cover		0.5% per Quarter		
Issuance of Bid Bond - Other Security		1.42% Per Quarter		
Perfomance Bond-Cash Cover		0.5% per Quarter		
Performance Bond-Other security		1.42% Per Quarter		
Extentions		1.42% Per Quarter		
Amendments		Simple amendments\$50		
Cancellations of Returned guarantees		Free		
Cancellations of guarantees if not Returned		20,000		
Advance Payment Guarantees				
Issuance - Cash cover		0.5% Min 100,000		
Issuance - Security		1.42% Min100,000		
Import Collections (IC)-Inward Foreign Doc & Bills for Collections				
Handling Commissions		0.5% Min usd 100		
Correspondance swift charges		Usd 50		
Export Collections (EC)-Outward Foreign Doc & Bills for Collections				
Handling Commissions		0.5% Min usd 100		
Correspondance Commission-per tracer		Usd 50		
Courier Charges		Usd 100		
LOAN & ADVANCES				
Loan Processing Fees		1.82%		
Early Loan Repayment Charges		1%		
BASIC LENDING RATE				
	24%	10%		

We, the undersigned have examined the above information and hereby declare that the information is true and correct to the best of our knowledge and information.

Name:

Villy Vellayappan

Chief Executive Officer

22.07.2020

Christome Tembo

Head of Operation

22.07.2020

John Mwakasonda

Head of Internal Audit

22.07.2020